

REBATES360

A HEALTHIER WAY TO DO BUSINESS **For TPAs**

A 360° VIEW WHERE YOU AND YOUR CLIENTS BOTH WIN

IT'S TIME FOR A CHANGE.

Now you can help your clients see the big picture and understand how to improve performance and reduce cost with insights and initiatives from RemedyOne. Our unique, comprehensive and objective view of the entire Pharmacy landscape enables us to offer aggressive pricing, innovative trend-management programs and best-in-class analytics. Leveraging our Pharmacy expertise puts you at a competitive advantage by enabling you to provide tremendous value to existing clients and offer a unique solution to new ones.

Pricing, Management and Monitoring Strengthen Your Current Relationships

This is a competitive business and maintaining your current relationships is always a challenge. We help you improve the management of existing clients by ensuring they have the most aggressive drug pricing and management solution in the industry.

RemedyOne delivers a significant pricing advantage by negotiating based upon our entire book of business with PBMs. Our size enables us to obtain very aggressive pricing. We extend that consortium pricing to your clients. So smaller groups get pricing that's historically reserved for very large groups. Through our procurement process and consortium deals, we deliver an average savings of 25% off the group's costs.

It's Working

“ The RemedyOne team reduced our pharmacy spend significantly and positioned CHP as a market leader with competitive benefit solutions. Specifically, RemedyOne was the first and only company to design a comprehensive medical drug solution with medical rebates in excess of \$2 per covered life per year. Through their knowledge and understanding of our business, RemedyOne addressed key pharmacy benefit challenges to put us on a pathway for growth. ”

Drew DiGiorgio
President/CE
Consolidated Health Plans Inc.
a Berkshire Hathaway Co.

We also aggressively manage your clients’ trends through advanced analytics, strategic solutions, program evaluation and implementation. RemedyOne’s analytics identify pharmacy spend trends that are driving up costs. We then recommend programs based within a PBM, or through one of our strategic vendors, to address an unmet need. So our clients experience significantly lower trends than the industry.

RemedyOne’s focus extends beyond medications processed on the pharmacy benefit. We have a full suite of solutions to address a client’s medical injectable spend as well. This spend is often overlooked because of a lack of the required expertise. RemedyOne has years of experience managing this spend. Your firm can leverage that experience to differentiate yourself in the market.

It’s simple and risk-free to see how we can help. We’ll conduct a complimentary analysis of your entire book of business or even one group. We’ll outline where we can make a difference through cost savings and revenue opportunities. And we can start today.

Strategic Partner for Acquiring New Business

RemedyOne’s capabilities help you grow your business. By leveraging the drug benefit as a prospecting tool, you greatly enhance your ability to identify and land new clients. RemedyOne’s TPA partners have all seen growth as a result of our industry-leading Pharmacy benefit solutions. RemedyOne will assist throughout the sales process to ensure you land the client. Whether it’s our sales collateral, advanced analytics or attending a finalist meeting, no other consulting firm offers our level of service.

End-to-End, Efficient Site-of-Service

We’ve created, tested and fine-tuned a complete Site-of-Service solution that covers all the bases. RemedyOne medical administration experts can install, manage and deliver all the benefits for you. You simply reap the rewards of lower costs, reduced frustration and on-target care.

Medical PBM 360

Drugs administered on the medical side often slip through the cracks. You miss rebates, lose control, aren’t in the approval process and don’t see the details. RemedyOne’s Medical PBM 360 is a turnkey solution that includes tracking, auditing and reporting. Our medical benefit experts help patients get the drugs they medically need, while controlling costs and ensuring you get any discounts or rebates you are entitled to.

